

A Message From Your President

Your CSGA Board of Directors met this pass November and the action was packed! All Committees reporting to the Board had done their work with thoughtful forward thinking recommendations for Board approval. An immediate benefit is the Directors on the Board can more effectively review, discuss, and establish procedures and policy for CSGA when received from an effective Committee structure.

Activity, CSGA is at its greatest in some time. Pedigreed seed acres are at a recent high, and work is well in hand in the installation of equipment and systems for electronic seed crop inspections as approved by the CSGA membership at the Calgary CSGA annual general meeting last July. It is striking how quickly our seed environment is changing.

Most importantly, your Board is carefully planning to ensure that alternative service delivery for seed field crop inspections is in place by 2014 for when the Canadian Food Inspection Agency intends to pull out of seed crop inspections.

I am looking forward to participation at your Branch meetings this winter. Having met with Ontario, Manitoba, and Maritime growers at their meetings, I am impressed with the activity and professionalism shown. In January, I will attend the Saskatchewan, BC, and Alberta Branch meetings followed by the Quebec meeting in February.

Over the past year we have enjoyed marketing pedigreed seed into strong commodity markets and I hope each of us have been rewarded in our own market places.

Looking ahead to 2013 and beyond, fundamentals appear to remain promising. It is my sincere wish that as we work through 2013, we achieve the highest level of success in our businesses.

Even more important, is that you and your families achieve personal strengthening in the upcoming year.

Hoping that the Holiday Season is relaxing and enjoyable, may it be a time that creates the fondest of memories for you throughout years to come.

Jim Baillie President



Concentrating our Efforts on End-User Advocacy

It goes without saying that the promotion of Certified seed is very important to the Canadian Seed Growers' Association. After years of promoting Certified seed to commercial farmers, CSGA decided about four years ago to redirect its energy and focus on end-users and food processors. The rational was that food processors needed to request food ingredients made from grains and oilseeds grown from Certified seed. Only then would commercial farmers increase their use of Certified seed to sow their crops and in turn increase the demand of our members' product. In an effort to inform you, our members, here are some promotional activities that have occurred over the last year.

CSGA developed a four minute video to effectively explain Certified seed and the benefits end-users receive when they use ingredients made from Certified seed. The video appears on <u>YouTube</u> and on the <u>CSGA</u> <u>website</u> and will have a more prominent placement on the new CSGA website when it launches next spring. The video is also shown at food industry events. We feel the video is a tremendous tool to help explain Certified seed – a topic that can be difficult to understand for people outside the seed business.

Thank you to the Ontario branch for their \$3,000 contribution towards CSGA's national end-user advocacy campaign.

We've developed relationships with two food industry magazines to write

Certified seed success stories demonstrating the link between identity preservation and Certified seed. Food in Canada published in 2011 the story <u>Certified Seed Makes More Barley and More Beer</u>, Food Quality Magazine published in 2011 the story <u>Certified Wheat Seed Ensures Quality of the Loaf</u> and in 2012, published the story <u>Identity That Goes With the Grain</u>. We found throughout the years that many food industry professionals don't even know what Certified seed is. These stories provide real testimonials from an independent source they have grown to trust.

CSGA has participated at a number of food industry events including attendance at the Canadian Food Safety Symposium, the Conference Board of Canada's Canadian Food Summit and the **Canadian Institute** of Food Science and Technology Conference. Depending on the venue, our participation has included sponsorships, speaking and presentation engagements and distribution of



our promotional material including the presentation of the Certified Advantage video at a table display in front of our display banners.

Approximately 220 end users/food processors across Canada have received USB sticks from CSGA. The USB sticks contain all the promotional material developed by CSGA (video, brochure, factsheets, etc...) to explain Certified seed and the benefits of using ingredients made from Certified grains and oilseeds in their food products. We hit key concepts such as the importance of identity preservation in food products, innovation that Certified seed can bring through variety specific grain and traceability of the food product right back to the farm.



CSGA will be continuing its end-user advocacy outreach campaign over the next fiscal year. We will continue with our current tactics including sponsorship and attendance at food event sponsorships, writing additional stories for food industry publications and posting online advertising on food industry websites. New this year, we are developing short testimonial interviews featuring seed industry stakeholders for posting on YouTube and our website. In the videos, seed industry stakeholders will share news on innovative seed products and initiatives



they provide for end-users, focusing on the importance of certified seed and the role it plays in delivering innovation, quality and food safety.

Approved Changes to Circular 6

At their meeting in November 2012, the Board of Directors approved changes to the Regulations and Procedures for Pedigreed Seed Crop Production (Circular 6), the minimum standards for seed crop certification. A Notice of Changes, as well as the official updated Circular 6, will be posted to the <u>CSGA website</u> by February 1st, 2013. Seed growers are encouraged to access the complete, current, official version of Circular 6 from the website at: <u>http://www.seedgrowers.ca/cropcertification/circular.asp</u>.

Many of the changes involve administrative clarifications and new forms required for updating our data management system. Some changes in crop certification requirements include:

Effective in 2013, a change will be made to spring and winter wheat land requirements for previous durum crops. For spring and winter wheat Select plots, durum will be allowed in previous land use WHEN <u>pedigreed</u> durum crops were grown on that land two years prior. For Foundation and Registered spring and winter wheat crops, durum will be allowed in previous land use WHEN pedigreed or non-pedigreed durum crops were grown on that land two years prior.

Effective in 2013, isolation requirements in buckwheat seed crops, from non-pedigreed or other varieties of buckwheat, have been reduced from the current 300 meters to 200 meters which is equivalent to AOSCA standards.

Effective in 2013, Ethiopian Mustard (Brassica carinata) seed crop certification standards are introduced which are similar to the requirements for seed crops of other types of Mustard.

Effective in 2014, a change will be made to spring wheat Select plot land requirements. The revised land requirements will allow Select plots of spring wheat to be grown \underline{two} (2) years after production of a different variety or non-pedigreed wheat crop (instead of the present \underline{three} (3) year requirement) IF the spring wheat Select plot is planted on land that in the <u>previous</u> year produced a corn crop or a cultivated row crop such as a potato or vegetable crop.

PASSAGES

We would like to pay tribute to the following members that have recently passed:

- G. G. Smeltzer of Kentville, Nova Scotia. G.G. had received an Honorary Life Membership in the CSGA in 1980;
- Raymond Scovil of Fredericton, New Brunswick. Raymond had received an Honorary Life Membership in the CSGA in 1980;
- Frank Sissons of Portage la Prairie, MB. Frank was recognized by the CSGA with a 50 year of service certificate in 2003, an Outstanding Service Award and a Robertson Associate Award.

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Questions or Comments? Contact Us.

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Visit www.seedgrowers.ca/contactus/staff.asp for complete contact information for our staff members.